

Training & workshop facilitation

Turn shared understanding into practical action.

Training has limited value if it never reaches daily work. Workshops lose momentum when decisions, disagreements and follow-up remain unclear. Both should lead to usable outputs.

The value we bring

- Capability: connect concepts to the situations teams actually face.
- Organisation: surface differences and build a shared basis for action.
- Cost control: focus meeting and learning time on useful outputs and application.

How we work

- Identify the audience, learning needs or workshop decisions before designing the session.
- Use relevant exercises, cases and structured facilitation to involve participants.
- Capture outputs, assign follow-up owners and check application after the session.

Training & workshop facilitation

What you receive

- Tailored learning objectives or workshop agenda and preparation materials.
- Practical exercises, reusable tools or documented decisions.
- An action log with owners and a follow-up or learning review.

How we measure progress

- Demonstrated skill before and after training using a practical exercise.
- Workshop decisions reached and actions completed on time.
- Evidence of workplace application at an agreed follow-up point.

Agree the baseline, target, owner and review cadence at the start. Measures are selected to fit the engagement.

Explore the illustrated engagement

Business and IT cannot agree what comes first.

Page 3 shows the situation, our entry point, the client decisions and the intended value. Illustrative scenario, not a client case study.

A practical starting point

Agree the participants, objectives and format. Distinguish a learning session from a decision-making workshop so the design serves the purpose.

Attendance and satisfaction alone do not prove business impact. Training is not represented as accredited certification unless explicitly agreed.

Scope, availability, fees and expected outputs are agreed before engagement. Outcomes depend on context, adoption and decisions.

Discuss your situation: info@flockshift.com | flockshift.com/contact

ILLUSTRATIVE ENGAGEMENT / NOT A CLIENT CASE STUDY

Business and IT cannot agree what comes first.

The vision: Leave a shared roadmap workshop with explicit priorities, owners and follow-up.

The situation: Business and IT stakeholders bring competing requests. Meetings revisit the same disagreements, and the delivery team cannot establish a stable sequence.

Where FlockShift steps in: The sponsor asks FlockShift to design and facilitate a decision-focused workshop, with practical prioritisation exercises and clear decision authority.



JOURNEY	FLOCKSHIFT INTERVENES	THE CLIENT OWNS	TANGIBLE OUTPUT
01 / Prepare the decision	Clarify objectives, constraints and participant needs.	Confirm who can decide and what is in scope.	A focused agenda and preparation pack.
02 / Surface the trade-offs	Facilitate exercises that expose assumptions and dependencies.	Contribute evidence and challenge constructively.	A shared view of options and constraints.
03 / Make it actionable	Guide prioritisation and record unresolved decisions.	Approve priorities and assign action owners.	A roadmap and decision log.
04 / Follow through	Review action progress and learning application.	Complete actions and resolve escalated items.	A follow-up review with accountable owners.

What better looks like: Workshop time produces decisions, not only discussion. Participants understand the reasoning behind priorities. Follow-up makes agreement visible in daily work.

What we would measure: Decisions reached within the agreed workshop mandate. Actions completed by their owners and dates. Use of the prioritisation approach after the session.

Fictional scenario, not achieved results. Scope, measures and responsibilities are agreed with the client. Outcomes are not guaranteed.