SERVICE VALUE PROPOSITION

White-label delivery support

Your client relationship. Reinforced delivery capacity.

Consultancies and service providers sometimes need specialist delivery support without building a permanent team or changing their client-facing model. Clear boundaries make this collaboration workable.

The value we bring

- Capacity: respond to a defined delivery need with targeted support.

- Commercial value: assess additional capacity against engagement economics.

- Client experience: preserve a coherent relationship and delivery approach.

How we work

- Agree the support scope, availability, commercial model and client-facing mandate.

- Align with your delivery standards, brand, reporting and governance.

- Deliver within the agreed responsibilities and prepare an orderly handover.

White-label delivery support

What you receive

- A defined delivery mandate and responsibility matrix.

- Project, programme, PMO or bid outputs under the agreed brand.

- Progress reporting, knowledge transfer and exit or handover arrangements.

How we measure progress

- Delivery commitments met within the agreed support scope.

- Engagement margin after the cost of external support.

- Handover completeness and client or engagement-lead feedback.

Agree the baseline, target, owner and review cadence at the start. Measures are selected to fit the engagement.

Explore the illustrated engagement

A consultancy needs delivery leadership without a permanent hire.

Page 3 shows the situation, our entry point, the client decisions and the intended value. Illustrative scenario, not a client case study.

A practical starting point

Begin with the client context, expected role and scope. Agree confidentiality, conflicts, approvals and any subcontracting requirements before starting.

White-label work does not imply concealed subcontracting. Client disclosure, consent and contractual permissions must be respected where required.

Scope, availability, fees and expected outputs are agreed before engagement. Outcomes depend on context, adoption and decisions.

Discuss your situation: info@flockshift.com | flockshift.com/contact

ILLUSTRATIVE ENGAGEMENT / NOT A CLIENT CASE STUDY

A consultancy needs delivery leadership without a permanent hire.

The vision: Reinforce a client engagement while preserving clear commercial and delivery accountability.

The situation: A consultancy has a defined delivery need but limited internal leadership capacity. A rushed handover could create inconsistent reporting and confusion for the client.

Where FlockShift steps in: The consultancy scopes a white-label mandate with FlockShift. Client disclosure, consent and subcontracting permissions are checked where required.

STARTING POINT

A delivery capacity gap

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THE AMBITION

Integrated support under your brand

JOURNEY	FLOCKSHIFT INTERVENES	THE CLIENT OWNS	TANGIBLE OUTPUT
01 / Define the mandate	Agree scope, responsibilities and reporting boundaries.	Confirm permissions, commercial ownership and approvals.	A delivery mandate and responsibility matrix.
02 / Integrate with the team	Adopt agreed governance, tools and ways of working.	Provide access and introduce the delivery role.	An aligned mobilisation plan.
03 / Deliver transparently	Lead the agreed work and surface risks early.	Own commercial decisions and client commitments.	Consistent delivery reporting and outputs.
04 / Transfer control	Document open items and transfer knowledge.	Accept handover and assign continuing owners.	An orderly exit and handover pack.

What better looks like: Additional capacity has a defined purpose and boundary. The client receives a coherent delivery approach. Knowledge and accountability remain after the support ends.

What we would measure: Delivery commitments met within the mandate. Engagement economics after external support cost. Handover completeness and engagement-lead feedback.

Fictional scenario, not achieved results. Scope, measures and responsibilities are agreed with the client. Outcomes are not guaranteed.